LEAF TOBACCO MARKET.

BALTIMORE, January 27.—With recipts of ninety-four hogsheads and sales of seventy-one hogsheads, the market ruled very quiet, even for this off season of the year. As soon as we have some warm, rainy weather larger receipts and a more active market may be looked for.

Grant Tobacco Market.

frosted, 2.00a5.00; sound, common, 6.00 aloud, 10.00; good, common, 11.00a17.00; medium, 18.00a30.00; fancy, 47.00a48.00; seconds, common to medium, 5.00a17.00; seconds, good to fine, 18.00a30.00; -bay tobacco, fire-cured, 15.00a55.00; upper country, air-cured, nominal; ground leaves, new, 2.00a3.00.

FORD TRACTOR

REDUCED.

WAS \$625 F.O.B. FACTORY

Authorized Washington Ford Dealers

These Dealers Can Sell Ford Cars, Tractors, Etc., Anywhere in the United States.

Immediate Delivery on All Models

PARKWAY MOTOR COMPANY, 1065-1067 Wisconsin Ave.

ROBEY MOTOR COMPANY, 1429 L St. N.W.

STROBEL MOTOR COMPANY, 1425 Irving St. N.W.

NOW \$395

R. L. TAYLOR COMPANY, 1840 14th St. N.W.

UNIVERSAL AUTO COMPANY (Inc.), 1529-31 M St. N.W.

DONOHOE MOTOR COMPANY, 215 Pennsylvania Ave. S.E.

TRIANGLE MOTOR CO., N. Y. Ave. at N. Capitol St.

Canned goods dealers are looking for a big spring trade. After the holiday lull in this business it developed more than expected. The outstanding feature is tomatoes. The ordinary consumption of tomatoes is about 1,000,000 cans per month in the United States. The total pack last season was 4,017,000 cans. Prices have increased. Corn is cheaper than it has been for years.

Canned goods dealers are looking MUCH TRADING IN DETROIT

Immediate Response Is Seen When Price Cuts Appear—Cold Weather Is Hardware. PHILADELPHIA, January 27 (Special).—T. J. Fernley, secretary-treasurer of the Hardware Merchants and Manufacturers. Association, in a statement today declared that, while hardware men were not looking for a boom, indications pointed to a flourishing season. Boon to Shopkeepers.

Special Dispatch to The Star.

DETROIT, January 27.—Detroit business in many lines is being nourished by low prices. Where price cuts appear, there is an immediate response. Big department store managers declare that the January business so far has been better than at any similar period since 1918. The price attraction has been clearly shown at the Detroit automobile.

Except staple goods, by offering odd lots. At the same time, the merchants of the south and southwest are searching the manufacturing and jobbing markets for staple goods at the most advantageous terms. Merchants, especially those of the south west, are visiting this market in increasing numbers and are looking, not for business accelerators, but for staple goods for spring and early summer requirements.

The present retail selling policy in this section is a most aggressive one, with rare bargains being extensively

prices.

Threats of a coal strike have caused some householders to lay in a reserve supply for next fall and public utility companies are building up their reserve stocks of soft coal, but there has been no general rush to buy. Cold weather has been a boon to store-keepers, wh oare clearing up winter stocks in a satisfactory manner, but has served as a check to building operations. Permits issued for the lawer have dropped from \$946,000 last week to \$530,000 this week.

Cold Spell Is Stimulating Clothing Sales in Atlanta

pecial Dispatch to The Star. ATLANTA, January 27 .- Nearly s million dollars' worth of new build-ing has been begun here since the first of the year, and indications lead to the belief that this figure will be materially increased by the end of the month. Six new apartment houses are under construction and over a nundred private homes have been started. The boom in building has served to decrease unemployment in

this section.

The first prolonged spell of cold weather has stimulated buying of winter clothing and other cold-weather necessities. Merchants are rapidly clearing out their stocks of heavy clothing in both men's and women's lines, which for a time seemed destined to be sold at a great

Final steps toward launching of Final steps toward launching of the Georgian farm market federation, an organization designed to encour-age and finance co-operative market-ing of food crops, is awaiting advices from the Secretary of Agriculture, who has been asked to indicate such helpful suggestions in the plans of the organization as may seem necess

Employ Low-Priced Goods to Sell Many Lines in Stocks

ST. LOUIS, January 27.—Merchants here are not only employing extremeters and Mules.

Horses and Mules.

Herses and Mules.

MEXICO, Mo., January 27 (Special).

MEXICO, Mo., January 27 (Special).

Trade in horses and mules is im-

price attraction has been clearly shown at the Detroit automobile show, which has attracted more buyers than in any previous year. In fact some resistance to quick sales is hoted, due to uncertainy as to prices.

Threats of a coal strike have caused some householders to lay in a reserve supply for next fall and public utility companies are building up their reserve stocks of soft coal, but there has been no general rush to buy. Cold weather has been a boon to store-keepers, wh care clearing up winter stocks in a satisfactory manner, but has served as a check to building operations. Permits issued for the

Commodity Reports From Various Sections

Hides and Leather. CHICAGO, January 27 (Special).— Hides and leather show little change, although the tendency of this market is upward and there are more in-quiries for packer hides. Calf, kip and sheep skins are moveing rapidly. and sheep skins are moveing rapidly. SEATTLE, January 27 Special).—
The hide market is active, and dealers are encouraged by the demand from Chicago and Boston. There is also some movement to Europe. Country heavies are netting local producers \$6.30 per 100 pounds, and packers are selling at 7 to 8 cents a pound, as compared with 3 to 4 cents last fall.

NEW YORK, January 27 (Special).— Cold weather has resulted in an advance of about 3 cents a dozen in the

300 and a night shift will be put on.

WOODBURY, N. J., January 27 (Special).—Fruit growers in this section are rejoicing over the recent cold snap, which they declare was needed to assure fruit yields for this year, as the sap was running in some trees, and the sleet which hung on the trees has killed scale and borers.

Hardware.

CLEVELAND, January 27 (Special).

Officials of Benjamin Moore & Co., paint manufacturers, report a decided increase in retail trade this month. The Glidden Company announced it expects to increase its sales \$3,000,000 this year through demand for ripolin, a Dutch product.

CHICAGO, January 27 (Special).— Bids for part of the 20,000 tons of structural steel for the new Chicago Union station will be opened next week. Prices for steel products of all sorts in this market are firm NEW YORK, January 27 (Special).— The American Car and Foundry Com-pany will begin work in the near fu-ture on an order for 500 box cars and 500 steel hopper cars for the Delaware, Lackawanna and Western.

TOPEKA, Kan., January 27 (Special).—Bread and milk prices have fallen sharply here. Milk is now selling at 9 cents a quart and bread has been reduced from 10 to 5 cents for a pound loaf.

Rubber.

NEW YORK, January 27 (Special).

—Crude rubber has dropped about 5 cents a pound, to 16½ cents. Forced selling in London is assigned as the cause of the decline, and holders of rubber here are waiting confidently for higher prices.

CLEVELAND, January 27 (Special). -Although grain shipments on the great lakes in 1921 totaled 468,391,375 bushels, by far the largest amount ever handled in one season, the complete traffic tonnage figures on these waters shows one of the greatest slumps ever experienced since the organization of the Lake Carriers' Association. Bulk freight handled totaled 68,033,575 tons, a decrease of nearly forty million tons from the average of the previous six years. The decrease in iron and steel shipments is declared responsible for 61.83 per cent of the decline in total tonnage.

vance of about 3 cents a dozen in the price of eggs, and butter has risen 1 cent a pound.

Machinery.

CLEVELAND, January 27 (Special).

—President Ferguson of the Grant Lees Gear Company, makers of automobile transmissions, reported today that sufficient orders had been received to run the plant at present capacity throughout the year. Employes will be increased from 100 to good to so of the Atlantic run, and the Empress of Canada, Employes will be increased from 100 to good to so of the Atlantic run, and the Empress of Canada, Employes will be increased from 100 to good to so each to its Atlantic and Pacific feets. The Montclair, Montrose and Montcaim will go on the Atlantic run, and the Empress of Canada, Employes will be increased from 100 to good to g

BANK MERGER APPROVED.

NEW YORK, January 27.—Directors of the Seaboard National Bank and the Mercantile Trust Company have approved plans for consolidating the two institutions. Directors of the new bank also were selected, the Seaboard naming eleven and the Mercantile Trust twenty-three. Samuel G. Rayne was named as chairment.

TRADING IN DETROIT

NOURISHED BY LOW PRICES

Proving. Spain is in the market for remounts for its troops in Morocco. Mules have advanced \$10 a head in price and horses are bringing correspondingly high prices.

Chesapeake and Potomac Telephone of Virginia 5s—\$1,000 at 91.

Lanston Morocco. Lanston Morocco. Chesapeake and Potomac Telephone of Virginia 5s—\$1,000 at 91.

Lanston Morocco. Lanston Morocco. Chesapeake and Potomac Telephone of Virginia 5s—\$1,000 at 91.

90.
Washington Railway and Electric pfd.—25
at 66%.
Money—Call loans, 5a6 per cent.

Bid and Asked Prices.

wash, Ray, and Elec. g. m. os.

MISCELLANEOUS,
Riggs Realty 5s (long).
Riggs Realty 5s (short).
Washington Market 5s, 1927.
Washington Market 5s, 1947.
W. M. Cold Storage 5s. STOCKS.

PUBLIC UTILITIES.
American Tel. and Telga. 116½
Capital Traction 95%
Washington Gas 48%
Norfolk and Wash Steamboat. 185
Wash. Rwy. and Elec. com. 38
Wash. Rwy. and Elec. pfd. 65½
NATIONAL BANKS.
American

Federal
Liberty
Lincoln
National Metropolitan

 Washington Loan and Trust.
 *270

 SAVINGS BANK.
 160

 Commerce and Savings.
 160

 East Washington
 141

 Merchants
 147

 Seventy Savings and Com
 203

 Seventh Street
 150

 Union Savings
 114

 U. S. Savings
 220

 Washington Mechanics
 25
 Mechanics'
FIRE INSURANCE.

DIVIDENDS.

BETHLEHEM STEEL FOR 1921 SHOWS A BIG LOSS

NEW YORK, January 27.—Gross sales and earnings of the Bethlehem Steel Corporation for 1921 amounted to \$147.-794.353, against \$274.431.236 in 1920, according to preliminary report. Total net earnings of \$25,754.678 compared with \$36,351,554 in the previous year and net income of \$10,332.034 was less by \$4,126,000. The net income, as explained by President E. G. Grace, represented earnings of 7.6 per cent on the common stock, after payment of regular divistock, after payment of regular divi-dends on both classes of preferred is-sues, these having been declared for the four quarters of the current year. Commenting on business conditions, President Grace said the steel plants of

President Grace said the steel plants of the corporations now were operating at about 30 per cent of capacity, while the only activities in the shipbuilding plant were limited to completion of a few old contracts and a moderate amount of repair business.

"Just as Boon as the country can give cheaper transportation, cheaper fuels and cheaper building operations through the lowering of high labor rates in these important industries."

added President Grace, "we should start forward, provided necessary revisions are made on the existing tax laws and the American merchant marine is made possible for economical and efficient distribution throughout the world of our farm and manufactured products."

CREANDLE GRANDLE GRANDLE GRANDLE CREANDLE CREANDLE GRANDLE GRA

oration, a merger company, composed of seven electric utilities of the state, to Issue \$17,496,000 in securities to purchase properties included in the merger. The action of the commission constituted approval of the merger plan and financial transactions outlined by the company incident to the merger. The case had been hotly contested before the commission

EXPELLED FROM EXCHANGE.

NEW YORK, January 27.2—Frederick T. Chandler, ir., board member of the brokerage firm of Chandler Bros. & Co., now in receivership, today was expelled from the New York Stock Exchange. The exchange governing committee announced that the firm's failure was caused by "reckless and unbusinesslike dealings."

IN GOOD DEMAND

Local Bankers Report Subscriptions Coming In at Steady Rate.

Local bankers reported today that there had been a good response to the offering of the \$400,000,000 4% per cent Treasury notes maturing March 15, 1925. Subscriptions were said to be coming in at a steady rate. and the outlook for a heavy oversubscription is considered good, even making allowances for the inevitable "padding" of accounts.

padding" of accounts.

The banks are understood to have subscribed heavily to the new short-term issues. The rate was regarded as making the issue attractive. No estimate of the amount of exchanges of victory notes which will be made is believed possible. It is pointed out that the holders of the victory notes may subscribe to the Treasury notes may subscribe to the Treasury notes with cash, and sell the victories later in the open market, since the issue is now above par. Bankers say that there is not much advantage to be derived from exchanging victory 3%s for the Treasury notes, since the 3% are tax exempt, while the Treasury notes are exempt only from the normal tax.

It is figured that the exemption on the 4% per cent notes makes them the 4% per cent notes makes them the 4% per cent notes makes them the equivalent of a 5% per cent rate on taxable material. The new offering of Treasury notes figures out to the equivalent of a 5% per cent taxable investment, and as such should be attractive.

Southern Pays in Full.

The War Finance Corporation yesterday announced that its outstanding advance of \$2,355,000 to the Southern Railway Company, made on December 30, 1918, under the war powers of the corporation, had been repaid in full. New Director Elected.

At a meeting of the board of di-rectors of the Norfolk and Washing-ton Steamboat Company yesterday Clarence F. Norment, jr., was elected

to director to fill the place of the ate Daniel Fraser District Bankers to Meet. John B. Larner, president of the District of Columbia Bankers' Asso-

District of Columbia Bankers' Association, announced yesterday that the next meeting of the organization would be held the night of February 17 in the Cosmos Club.

Tentative plans have been made for a social rather than a business meeting. However, current topics coming before the association will be discussed and dealt with accordingly, and it is also understood that a speaker of prominence will be proa speaker of prominence will be pro

TURN AGAIN TO BANKS.

Collapse of Shanghai Exchanges Is Regarded Beneficial.

"Collective collapse" on or before the Chinese New Year of all that re-mains of the produce and bullion ex-changes in Shanghai, China, which changes in Shanghai, China, which were set up last year, with a total invested capital of \$100,000,000, was predicted in a special report today to the Department of Commerce. The exchanges have been "blowing up in groups and individually, as was predicted," the dispatch said.

"Closing the exchanges is Having a healthy effect on the banks, as people are again turning to them as responsible and safe places to put money."

sible and safe places to put money, the report added. "Business contin the report added. "Business contin-ues dull, with little moving either in or out, as near as can be ascertained."

WILL EXPEND MILLIONS.

Bethlehem Steel Votes Big Outlay for Additional Works. NEW YORK, January 27 .- Notwith-

poration are running at only one-third their normal capacity, the board of directors of the Bethlehem Steel Corporation voted to appropriate \$29, 000,000 for the construction of addi-

SECURITY ISSUE GRANTED.

INDIANAPOLIS, January 27.—The public service commission last night customized the Indian Electric Cor-

TENNESSEE RAIL ELECTS.

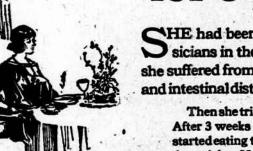
NASHVILLE, Tenn., January 2:— Only one change in the tentative list of officeholders announced by the Tennessee Central railway was made here when stockholders held the formal election. George A. Schwab of Nashville was added to the list of directors. The complete board is as follows: P. D. Houston, W. T. Hale, Follows: P. D. Houston, W. T. Hale, jr.; Robert Orr, George E. Bennie, B. P. Morse, H. W. Staniey and George A. Schwab of Nashville, and Claude K. Boettcher, R. Freeman and George G. Morse of Denver.

The board of directors immediately organized and elected officers, as follows: H. W. Staniey, president; C. K. Boettcher, G. G. Morse and G. A. Schwab, vice presidents; Walter Stokes, general counsel; F. D. Houston, treasurer; W. T. Hale, jr., secretary; W. M. Mooney, controller.





"A victim of indigestion for 5 long years"





CHE had been treated by the best physicians in the city, yet for 5 long years she suffered from indigestion. The stomach and intestinal disturbance was very painful.

Then she tried eating Fleischmann's Yeast. After 3 weeks she began to gain. When she started eating the yeast she was decidedly underweight. Now her weight is back to normal. Her skin is clear and has the glow of health, and best of all her intestinal pains

Fleischmann's Yeast is a fresh food rich in life-giving vitamin. It has a remarkable effect on the whole digestive system, increasing appetite and improving digestion. By eating Fleischmann's Yeast daily you get more nourishment from the other foods you eat.

Two to three cakes of Fleischmann's Yeast fresh every day before or between meals will keep your digestion in good shape. Place a standing order with your grocer. He will deliver Fleischmann's Yeast fresh daily.



There are the other WRIGLEY friends to

